

ACCESS, LIFT & HANDLERS

ALH



2019

Published in the **January-February** issue of ALH magazine



Market upswing

A massive partnership propels one of the M20's long-standing top-five players into the number one position. ALH reports on the market.

The number is shocking. The MASTCLIMBER20 list increased 44.27 percent this year from 3,142 rentable drives to 4,533. While nearly all companies reported increases in their fleet sizes, the jump comes from the newly formed partnership



Masts at work from Superior Scaffold.

Mast climber fleet numbers

	2019	2018	(% CHANGE) 2018-2019	2017	2016	2015
TOP 5	2,699	1,459	84.99%	999	1,023	938
TOP 10	3,469	2,114	64.09%	1,626	1,613	1,529
M20	4,533	3,142	44.27%	2,694	2,582	2,712

between Fraco Products and Turboiber Elevación, a Spanish company with more than 1,000 mast climbing work platforms, mobile elevating work platforms and various lifts and scaffolds in its roster. Fraco, which had 175 drives in 2018, reported an increase to 1,100. Despite this large increase, if we adjust the

numbers to reflect market conditions without the partnership, a double-digit increase still exists – roughly 15 percent or more for the market.

Overall, the MASTCLIMBER20 represents 4,533 units and the top five companies clock in with 2,699 of those.

Other major marks come from Mastclimbers LLC which boosted its fleet from 131 drives to 260 and Dunlop Mastclimbers from 82 to 160.

For more facts and information, please see our digital edition.

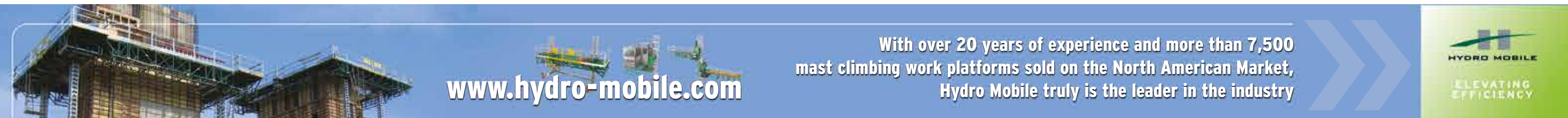
RANK	2019	2018	COMPANY NAME	NUMBER OF DRIVES 2019	NUMBER OF DRIVES 2018	(% CHANGE) 2018-2019	LOCATION	WEBSITE	PHONE
1	4		Fraco Products Ltd.	1,100	175	528.57%	Montreal, Quebec, Canada	www.fraco.com	888-372-2648
2	1		AGF Access Group Inc.	770	675	14.07%	Montreal, Quebec, Canada	www.agfaccessgroup.com	450-589-8100
3	2		Brand Safway (Previously Safway Services)	289	245	17.96%	Atlanta, GA	www.brandsafway.com	800-558-4772
4	3		Sunbelt Rentals*	280	200	40.00%	Asheville, NC	www.sunbeltrentals.com	800-667-9328
5	8		Mastclimbers LLC	260	131	98.47%	Atlanta, GA	www.mastclimbers.com	678-680-6730
6	6		TNT Construction Equipment	175	160	9.38%	Columbus, WI	www.tntequip.com	800-827-6846
7	5		Klimer Platforms, Inc.*	165	163	1.23%	Toronto, Ontario, Canada	www.klimer.com	888-526-3262
8	14		Dunlop Mastclimbers	160	82	95.12%	Boston, MA	www.dunlopmastclimbers.com	617-393-0199
9	7		Bracing Systems*	140	135	3.70%	Chicago, IL	www.bracingsystems.com	630-665-2732
10	9		Sun Scaffold & Supply	130	130	0.00%	Carnation, WA	www.sunsccaffold.com	800-813-7780
11	10		JD Long Masonry	110	100	10.00%	Lorton, VA	www.jdlongmasonry.com	703-550-8880
12	11		Masonomics*	90	90	0.00%	Richmond, VA	www.masonomics.com	804-714-0095
13	12		UBS*	90	85	5.88%	New Rochelle, NY	www.ubs1.com	800-582-0070
14	13		NorthEast Mast Climbers	86	83	3.61%	Philadelphia, PA	www.northeastmastclimbers.com	877-435-6224
15	15		Leidal & Hart Mason Contractors	85	80	6.25%	Detroit, MI	www.leidalandhart.com	734-522-2400
16	15		Calvert Masonry*	80	80	0.00%	Manassas, VA	www.calvertmasonry.com	703-335-2128
17	17		Advanced Scaffold Services	73	70	4.29%	Passaic, NJ	www.advsccaffold.com	973-591-0220
18	16		EZ Scaffold	72	70	2.86%	Nashville, TN	www.ezsccaffold.com	800-699-6831
19	18		CMC Scaffolding	66	65	1.54%	Dallas, TX	www.cmcscaffolding.com	866-692-8591
20	19		Lynn Ladder and Scaffolding Co., Inc.	58	61	-4.92%	Lynn, MA	www.lynnladder.com	800-225-2510
21	21		Marr Scaffolding Company	55	54	1.85%	Boston, MA	www.marrscaffolding.com	617-269-7200
22	22		Northern Mast Climbers	37	31	19.35%	Skaneateles, NY	www.northernmastclimbers.com	800-321-9002
23	20		USA Hoist	30	55	-45.45%	Chicago, IL	www.usahoist.com	773-486-6900
24	23		Goedecke*	30	30	0.00%	St. Louis, MO	www.vlgoedecke.com	314-652-1810
25	26		Associated Scaffolding Company Inc.	30	25	20.00%	Raleigh, NC	www.associated-scaffolding.com	800-768-2655
26	24		United Masonry Inc.	28	28	0.00%	Alexandria, VA	www.umcadfw.com	703-971-6840
27	25		Trowel Trades Inc.	28	25	12.00%	Suwanee, GA	www.troweltrades.net	770-271-8825
28	27		Superior Scaffold Services	16	14	14.29%	Philadelphia, PA	www.superiorscaffold.com	215-743-2200

*Denotes estimate



The results

Research for Access, Lift & Handlers' M20 was conducted in the winter of 2018 with the help of industry experts, manufacturers and fleet owners. We would like to thank those who contributed information or responded to our questionnaire. To the best of our knowledge, the list represents the top mast-climbing-fleet owners in North America. If you have any comments or questions, or would like to be included on next year's listing, please contact Editor Lindsey Anderson at (312) 929-4409 or by emailing lindsey.anderson@khl.com



www.hydro-mobile.com

With over 20 years of experience and more than 7,500 mast climbing work platforms sold on the North American Market, Hydro Mobile truly is the leader in the industry



KHL OFFICES

UNITED KINGDOM (Head Office)

KHL Group LLP
Southfields, Southview Road,
Wadhurst, East Sussex, TN5 6TP, UK
Tel: +44 (0)1892 784 088

USA HEAD OFFICE

KHL Group Americas LLC
3726 East Ember Glow Way,
Phoenix, AZ 85050, USA
Tel: +1 480 659 0578

USA CHICAGO OFFICE

KHL Group Americas LLC
205 W. Randolph Street,
Suite 1320,
Chicago, IL 60606, USA
Tel: +1 312 496 3314

USA WAUKESHA OFFICE

20855 Watertown Road,
Suite 220,
Waukesha, WI 53186-1873, USA
Tel: +1 262 754 4100

CHINA OFFICE

KHL Group China
Room 769, Poly Plaza, No.14, South Dong
Zhi Men Street, Dong Cheng District,
Beijing 100027, P.R. China
Tel: +86 (0)10 6553 6676

SOUTH AMERICA OFFICE

KHL Group Américas LLC
Av. Manquehue 151, of 1108,
Las Condes, Santiago, Chile
Tel: +56 2 2885 0321

GERMANY OFFICE

KHL Group, Niemöllerstr. 9
73760 Ostfildern (Stuttgart), Germany.
Tel: +49 (0)711 3416 7471

