

ACCESS, LIFT & HANDLERS

ALH



2020

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ALH M20 MASTS & HOISTS

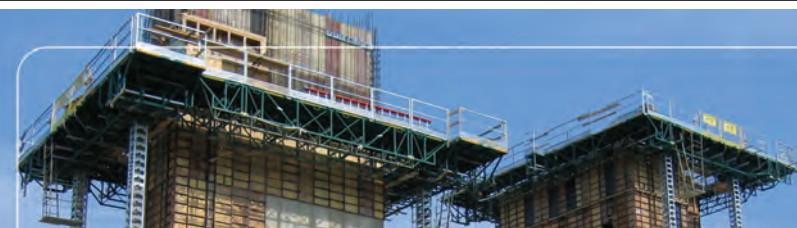
In our annual ranking of North America's hoist- and mast-renting companies, a slight decrease in drives has occurred compared to 2019. ALH reports on market indicators, position changes and the top companies.



Ranking fluctuations

RANK 2020	RANK 2019	COMPANY NAME	NUMBER OF DRIVES 2020	NUMBER OF DRIVES 2019	(% CHANGE) 2019-2020
1	2	AGF Access Group Inc.	775	770	0.65%
2	1	Fraco Products Ltd.*	400	400	0.00%
3	3	BrandSafway	265	289	-8.30%
4	5	Mastclimbers LLC*	265	260	1.92%
5	6	TNT Construction Equipment	180	175	2.86%
6	8	Dunlop Mastclimbers	165	160	3.13%
7	10	Sun Scaffold & Supply	142	130	9.23%
8	9	Bracing Systems*	140	140	0.00%
9	7	Klimer Platforms, Inc.	110	165	-33.33%
10	11	JD Long Masonry	110	110	0.00%
11	4	Sunbelt Rentals	100	200	-50.00%
12	13	UBS*	95	90	5.56%
13	12	Masonomics*	90	90	0.00%
14	15	Leidal & Hart Mason Contractors	85	85	0.00%
15	16	Calvert Masonry*	83	80	3.75%
16	14	NorthEast Mast Climbers	78	86	-9.30%
17	17	Advanced Scaffold Services	75	73	2.74%
18	18	EZ Scaffold	72	72	0.00%
19	19	CMC Scaffolding	70	66	6.06%
20	20	Lynn Ladder and Scaffolding Co., Inc.*	60	58	3.45%
21	21	Marr Scaffolding Company*	55	55	0.00%
22	22	Northern Mast Climbers	39	37	5.41%
23	23	USA Hoist	35	30	16.67%
24	24	Goedecke*	30	30	0.00%
25	25	Associated Scaffolding Company Inc.	32	30	6.67%
26	26	United Masonry Inc.	30	28	7.14%
27	27	Trowel Trades Inc.	28	28	0.00%
28	28	Superior Scaffold Services	22	16	37.50%

*Denotes estimate





A recent job by Superior Scaffold Services.

Mast climber fleet numbers

	2020	2019	(% CHANGE) 2019-2020	2018	2017	2016
TOP 5	1,885	1,894	-0.45%	1,459	999	1,023
TOP 10	2,552	2,559	-0.27%	2,114	1,626	1,613
M20	3,631	3,753	-3.25%	3,142	2,694	2,582

With a total of 3,631 MCWP and hoist drives reported across North America, the annual MASTCLIMBER20 listing shows a decline of just over -3 percent compared to last year's 3,753 units. It comes as little surprise following recent news of a 2020 market softening for powered access

and construction equipment.

Despite the cautious adjustment, MCWPs continue to gain acceptance on jobsites across the U.S. and Canada, as contractors become educated on the benefits of the machines.

“Originating in Europe in the late 1950s, mast MCWPs are used to accomplish a variety of construction applications,” says Kevin O’Shea, director of safety, Hydro Mobile. “They came to prominence in the UK in the early ‘90s where they were used by local government to carry out repairs and modifications to its high-rise residential housing. They arrived in the U.S. in the 1980s and became popular very quickly as their use started spreading.”

AGF Access Group has taken the top position on our list with roughly 775 drives in its fleet, followed by Fraco with 400, BrandSafway with 265, Mastclimbers LLC also with 265 and TNT Construction Equipment sitting on 180 units.

Of our top five companies, it should be noted that Fraco’s figures have been modified to reflect what ALH has estimated to be a North American-only fleet, whereas last year’s figures represented a global offering. ALH only reports on North American fleets, and with that, estimated that 400 of Fraco’s drives are North American-based with 700 units overseas. This adjustment has been amended for last year’s figures, as well.

LOCATION

WEBSITE

PHONE

Montreal, Quebec, Canada	www.agfaccessgroup.com	450-589-8100
Montreal, Quebec, Canada	www.fraco.com	888-372-2648
Kennesaw, GA	www.brandsafway.com	800-558-4772
Atlanta, GA	www.mastclimbers.com	678-680-6730
Columbus, WI	www.tn-tequip.com	800-827-6846
Boston, MA	www.dunlop-mastclimbers.com	617-393-0199
Carnation, WA	www.sun-scaffold.com	800-813-7780
Chicago, IL	www.bracing-systems.com	630-665-2732
Toronto, Ontario, Canada	www.klimer.com	888-526-3262
Lorton, VA	www.jdlongmasonry.com	703-550-8880
Asheville, NC	www.sunbeltrentals.com	800-667-9328
New Rochelle, NY	www.ubs1.com	800-582-0070
Richmond, VA	www.masonomics.com	804-714-0095
Detroit, MI	www.leidalandhart.com	734-522-2400
Manassas, VA	www.calvertmasonry.com	703-335-2128
Philadelphia, PA	www.northeastmastclimbers.com	877-435-6224
Passaic, NJ	www.adv-scaffold.com	973-591-0220
Nashville, TN	www.ez-scaffold.com	800-699-6831
Dallas, TX	www.cmcs-scaffolding.com	866-692-8591
Lynn, MA	www.lynnladder.com	800-225-2510
Boston, MA	www.marrs-scaffolding.com	617-269-7200
Skaneateles, NY	www.northernmastclimbers.com	800-321-9002
Chicago, IL	www.usahoist.com	773-486-6900
St. Louis, MO	www.goedeckeonline.com	314-652-1810
Raleigh, NC	www.associated-scaffolding.com	800-768-2655
Alexandria, VA	www.unitedmasonry.com	703-971-6840
Suwanee, GA	www.troweltrades.net	770-271-8825
Philadelphia, PA	www.superiorscaffold.com	215-743-2200

The results

Research for Access, Lift & Handlers’ M20 was conducted in the Winter of 2019 with the help of industry experts, manufacturers and fleet owners. We would like to thank those who contributed information or responded to our questionnaire. To the best of our knowledge, the list represents the top mast-climbing-fleet owners in North America. If you have any comments or questions, or would like to be included on next year’s listing, please contact Editor Lindsey Anderson at (312) 929-4409 or by emailing lindsey.anderson@khl.com

With over 20 years of experience and more than 8,000 mast climbing work platforms sold on the North American Market, Hydro Mobile truly is the leader in the industry



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