

USING MOBILE IT SOLUTIONS TO IMPROVE RENTAL MANAGEMENT

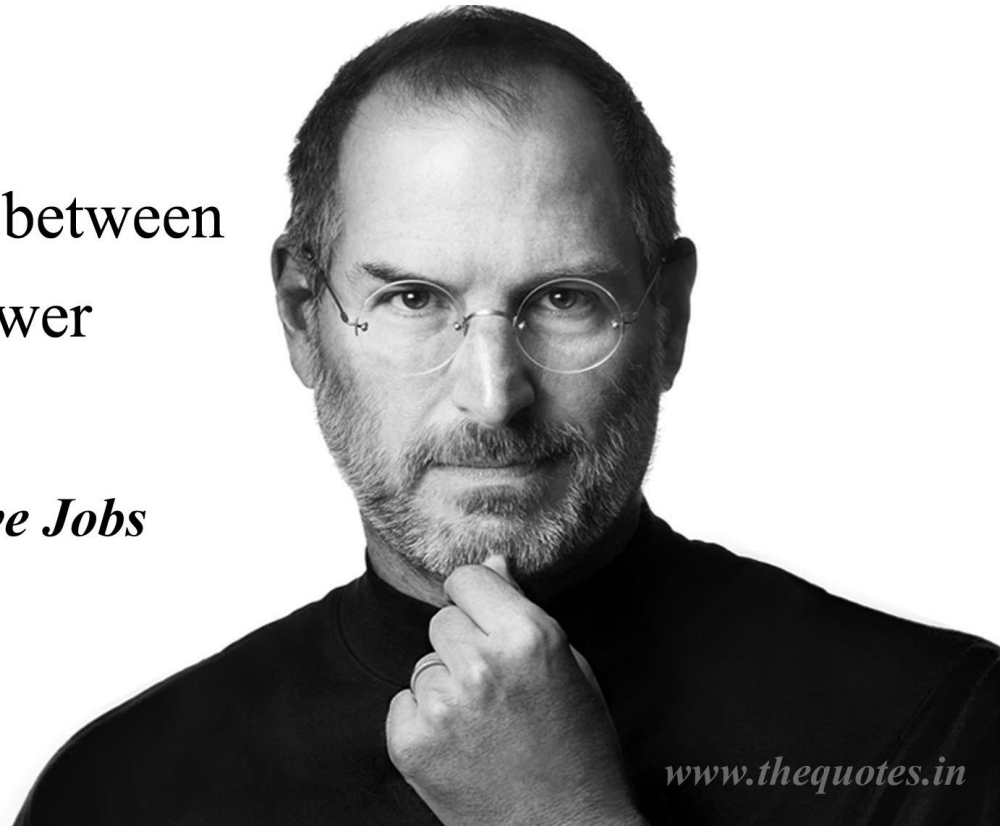
Guy van der Knaap

Tünaydın



Innovation distinguishes between
a leader and a follower

Steve Jobs



www.thequotes.in

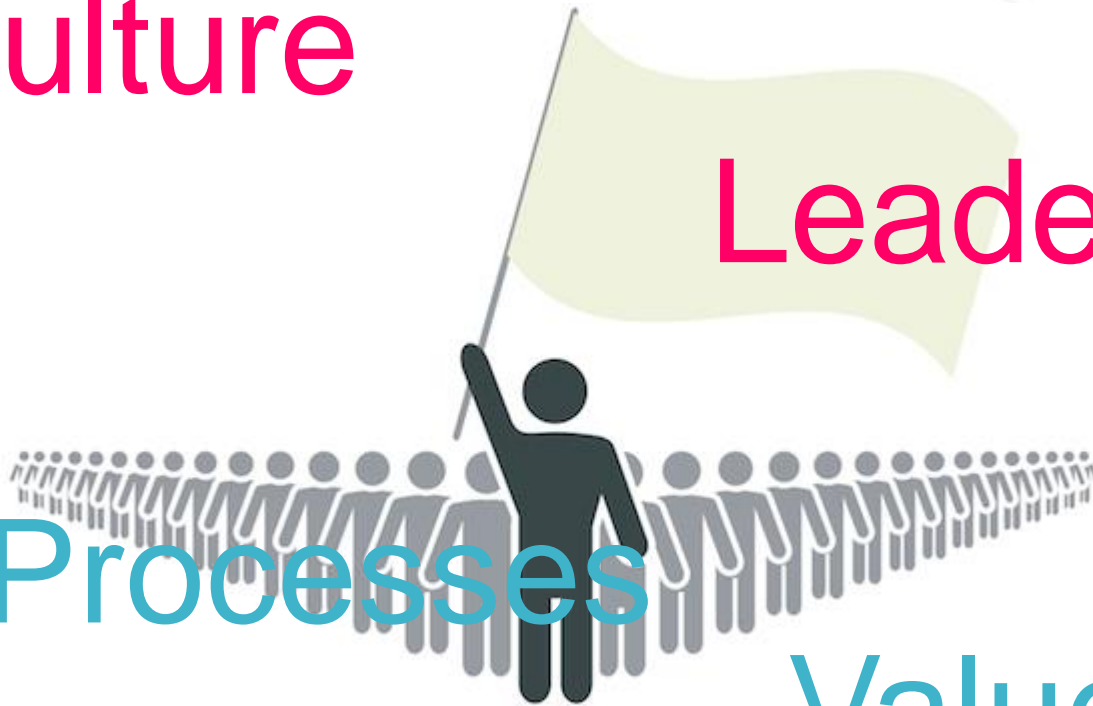
INNOVATIVE COMPANIES LEAD THE WAY IN THE RENTAL INDUSTRY

Culture

Leadership

Processes

Values



LET'S BREAK IT DOWN

Information technology (IT) innovation in an enterprise involves using technology in new ways to create a more efficient organization and improve alignment between technology initiatives and business goals.

**RENTAL
INDUSTRY**



**MANY
POTENTIAL
INNOVATIVE
OPPORTUNITIES**



Show of Hands

Real world RENTAL INDUSTRY costs and benefits

COSTS AND CHALLENGES

Device:

- Screen size
- Keypad
- Ruggedized
- IT Security
- Culture
- mobile workforce more difficult to control



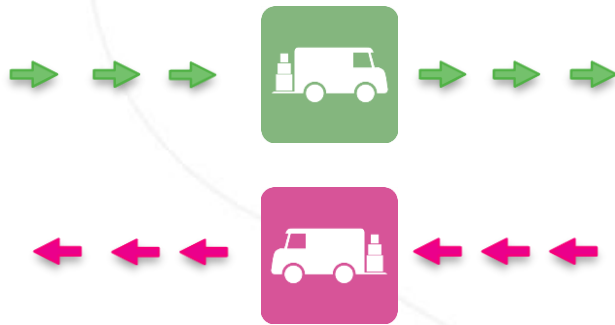
➤ **Viewed by different opportunities**

- Outside the depot
- Inside the depot

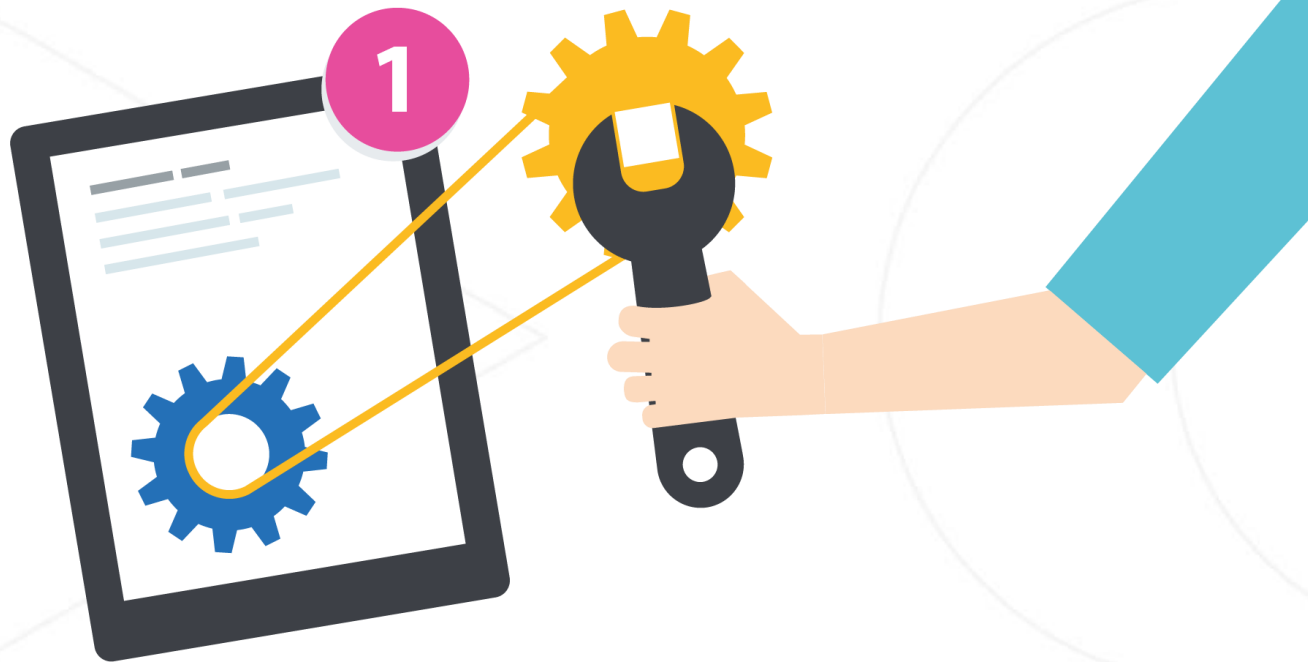
➤ **Benefits split by:**

- Reduction in time to complete task
- Customer Services Benefits
- Increase Consistency / Reduction in errors

DELIVERY/COLLECTION SERVICE



TECHNICIAN MOBILE



CRM MOBILE



MOBILE DEVICES IN THE DEPOT

- PICKING APP



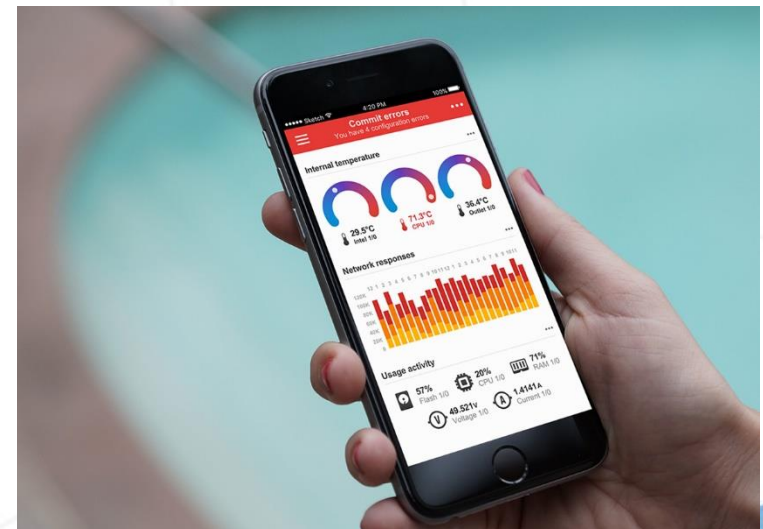
CHECK-IN & CHECK-OUT



STOCK TAKE MOBILE



DASHBOARDS MOBILE



Productivity / Costs vs benefits

CONCLUSION



QUESTIONS